



POC Checklist

| Plum Appliance: | Plum Management Console: |
|--|--|
| Plum can connect to the network via WiFi | Hotel staff can view Plum's current state (wine, argon, cleaning status, etc.) |
| Plum can be assigned to a specific room product number | Plum notifies staff when a bottle needs replacing along with other operations that require attention |
| Plum can preserve and chill any standard 750ml bottle | Plum can be assigned a user-security code and parental lock to safeguard against underage drinking |
| Plum can display a wine bottle's information | Plum can instantly be enabled and disabled |
| Plum can dispense WBTG at the touch of a button (no wax) | Hotel management can assign add/delete staffers and assign privileges to staffers |
| Plum can charge WBTG to the room product | Hotel staffers can view and download reports on-demand and in real-time |
| Plum's argon supply can support the test period (expected usage) | Staffers can instantly deliver complimentary WBTG to the room product |

Your Plum Partners

| Name | Title | Email | Phone |
|----------------|-------------------|------------------|----------------|
| Hannah Dziczek | Account Manager | hannah@plum.wine | (508) 294-4110 |
| Adam Hoydysh | VP of Hotel Sales | adam@plum.wine | (917) 558-4308 |